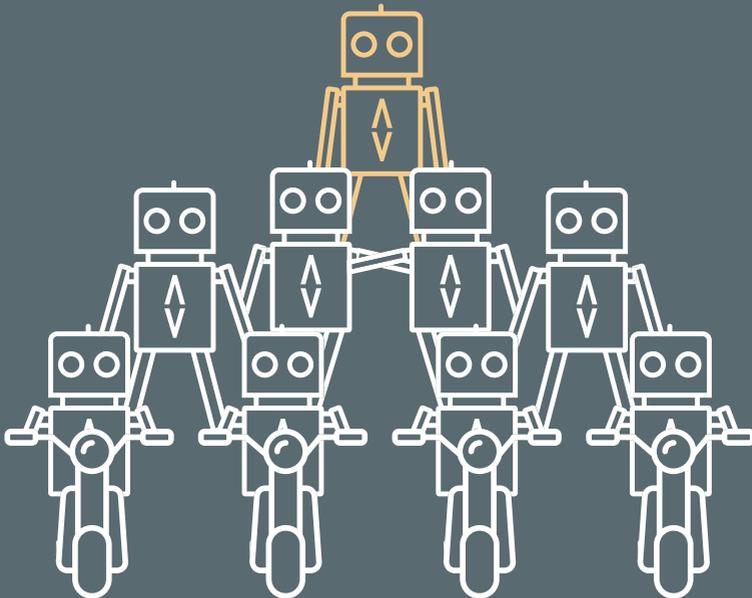




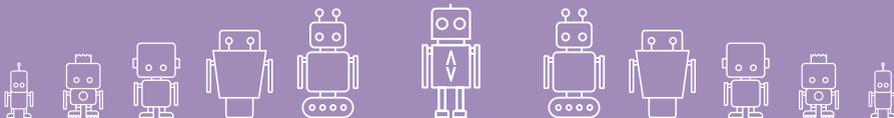
INDUSTRIALISING RPA



RPA enablement made simple

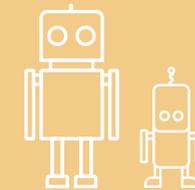
- Ⓐ A ready-made RPA team trained, accredited, and on site in six weeks or less
- Ⓐ Free onsite mentoring, plus continued aftercare through our normally chargeable support platform
- Ⓐ Business continuity, with team members committed to your projects and protected against poaching for upto 2 years

The Robiquity ScaleSafe model gives you all of this... but most importantly embeds a platform of stability that enables you to organically build your RPA Centre of Excellence around.



GLOBAL SOURCING

EXPERT TRAINING



ON SITE MENTORING



YEAR BOND



PROBLEM SOLVING



QUICKLY SCALEABLE

CENTER OF EXCELLENCE

Why ScaleSafe



When you're looking for capacity to scale up an RPA programme – or even take your first steps – it's hard. Do you train up your own staff – only to see them poached as soon as they have experience? Do you go out to the market, where it could take you months to find the people you need, if you can find them at all? And if you do find them, what guarantee do you have they'll stay the course? Most importantly, how long can you afford to wait, when a digital worker has the potential to perform the work of nine people for the cost of one?

A STABLE TEAM FOR 2 YEARS



Goodbye poaching and £1,200-a-day revolving-door consultants. Hello to your own skilled people who will be with you for up-to two years on fixed daily rates and without expenses. In return for our investment in training, mentoring and professional development, ScaleSafe recruits commit to a two-year placement. At the end of which, you have first refusal to hire any number of the team members on permanent contracts - if you wish.

THE RIGHT RECRUITS



Sourcing from 25 locations globally, we select local people with the right core competencies for RPA development & analysis.

Your new recruits will be logical thinkers who have great people skills plus an obsession with process detail. They'll be comfortable with technology, get a buzz from slotting all the pieces into place and delivering tangible business benefits.

Will they be super-smart coders? Not necessarily. It's a myth that tech wizards make the best RPA resources, however, experience tells us its about balance and selection will vary drastically depending on your vendor of choice.

TEAM TRAINING AND ACCREDITATION



The next step is for us to train and accredit your new team – at our expense. Coming together in the classroom for our award-winning two-week Developer Bootcamp, followed by a further two weeks of intensive training tailored to your actual environment, recruits learn fast and from the best. Robiquity trainers don't just talk theory, they have a proven track record of delivering RPA projects at scale, knowledge which is vital in ensuring your recruits hit the ground running when they land onsite.

ONSITE MENTORING



Once accredited, your team arrives on site, accompanied by a Robiquity Mentor who is dedicated to the project for up to 8 weeks- again at our cost. During the initialise phase, the Robiquity Mentor will work with you to deliver an agreed set of processes into production, whilst at the the same time driving best practice development standards throughout the team and preparing them to work independently.

HYPERCARE



ScaleSafe teams have access to Robiquity's on-demand support platform- at no extra charge. The platform is staffed only by our own resources and support tickets alert all Mentors instantly. A relevant expert then takes ownership of the situation. If they can't solve it straight away, they'll work on it until it's fixed. The transcripts of any platform escalation will then be retained and provided back to you for internal knowledge transfer.

SCALABLE & FLEXIBLE



It's easy to increase capacity and bring in further ScaleSafe at any time, just give us a 5 week lead time. Alternatively, if the business no longer wishes to carry on with its RPA journey, or you feel the need to throttle back the team size then our contracts will allow you to serve notice on ScaleSafe recruits at any point within the 2 year framework.

AN ORGANIC CENTRE OF EXCELLENCE



As you build out your RPA capability, we understand the importance of demonstrating back to your business the ability to up-skill and train internal employees.

Whilst in the early stages ScaleSafe recruits will form the nucleus of your RPA function, we believe that future team members should be grown organically, where possible.

As a result of the accelerated learning and support programme, ScaleSafe recruits will very quickly make the transition into your own internal SME's who can be relied upon to help grow out and nurture your internal capability.



ScaleSafe Timeline

ScaleSafe is a fast and cost-effective programme for customers to own and govern their own onshore RPA delivery team now.

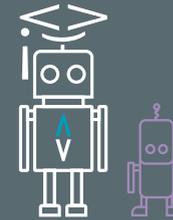
ScaleSafe provides both the quality and protection which customers need to be successful when deploying RPA at scale, achieving in 12 weeks what typically may take 12-18 months.



SEARCH & SELECT
2 WEEKS



BOOTCAMP
4 WEEKS



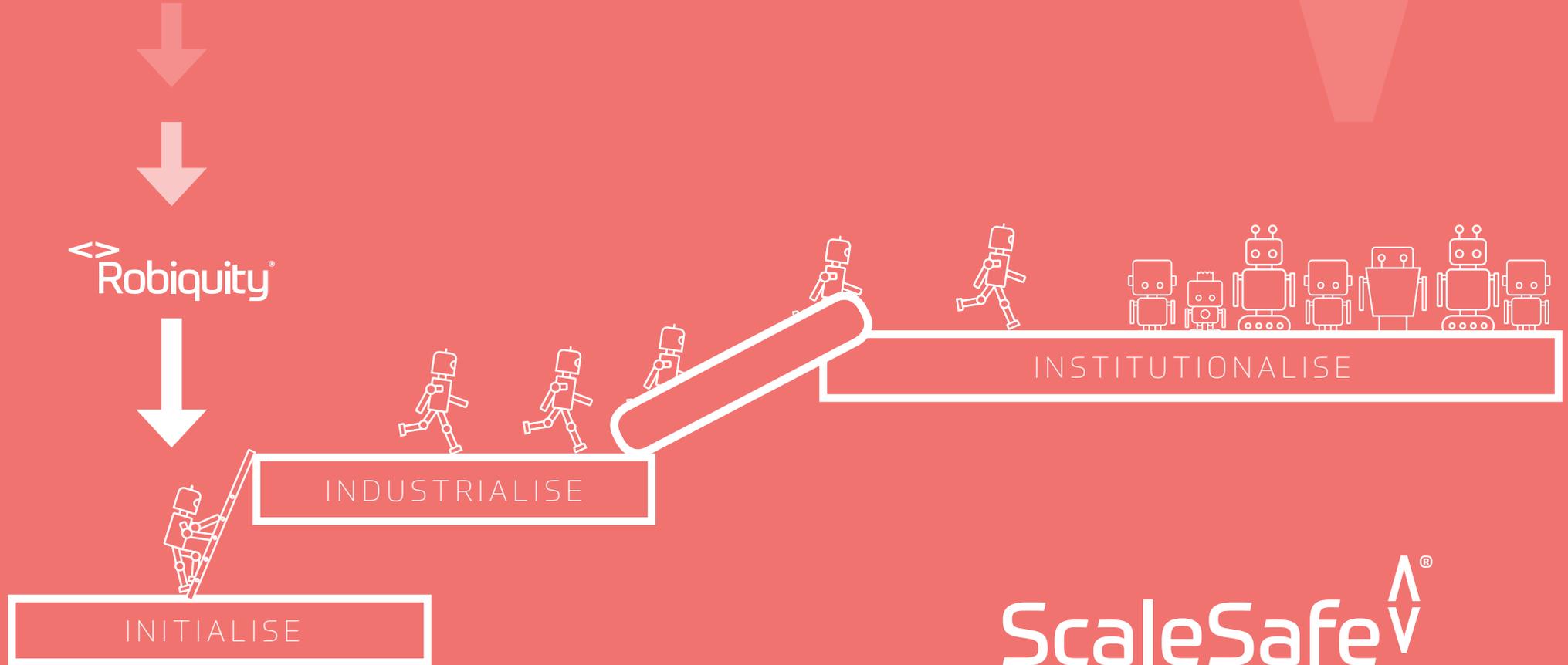
MENTORING
8 WEEKS



BONDED CONTRACT
2 YEARS



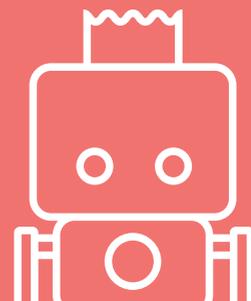
When do we come into play?



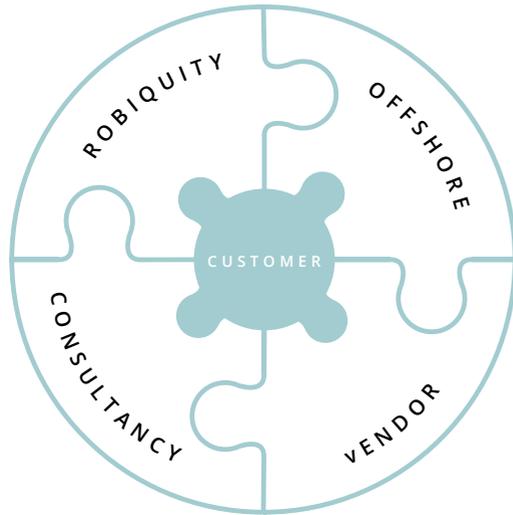
ScaleSafe[®]

RPA Enablement

ScaleSafe is the natural option for organisations who are moving from initialisation through to the industrialisation of RPA



Where do we fit in



We are truly unique. We are agnostic and support whatever is in the best interests of the customer, whether that's direct or through a partner, it makes no difference to us.



INSTANT DELIVERY

ScaleSafe is a high calibre 'nucleus' giving you a platform of stability to organically train and develop your own COE around, safe in the knowledge that your investment is protected for 2 years

40+ years RPA experience

To engineer new skills into the market we employ the best. Our team of 20+ Mentors have a combined experience of 40+ years, most of which has been gained in the world's most successful RPA deployments including; n-Power, o2 and The Co-Operative Bank.



Over 7 years leading the delivery of hundreds of processes into production, scaling capability to meet demand. He is coveted by his peers as one of the most knowledgeable Developers in the ecosystem holding Professional Developer, Solution Designer and ROM Architect accreditations.



Over 7 years leading the delivery of over a hundred processes into production and supporting clients with RPA enablement. RPA Professional Developer and Solution Designer accreditations.



15 years technical experience, hands on within the RPA industry for over 5 years delivering over 50 processes into production. RPA Professional Developer and Solution Designer accreditations Having trained & mentored over 100 developers across the world.



Hands on experience with the main RPA tools; working with numerous clients setting up their internal CoE and providing technical support to teams delivered through the SafeScale model. Fred holds certification in three tools; UiPath, Blue Prism and NICE but focuses predominately on the UiPath part of the business.



In good company



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